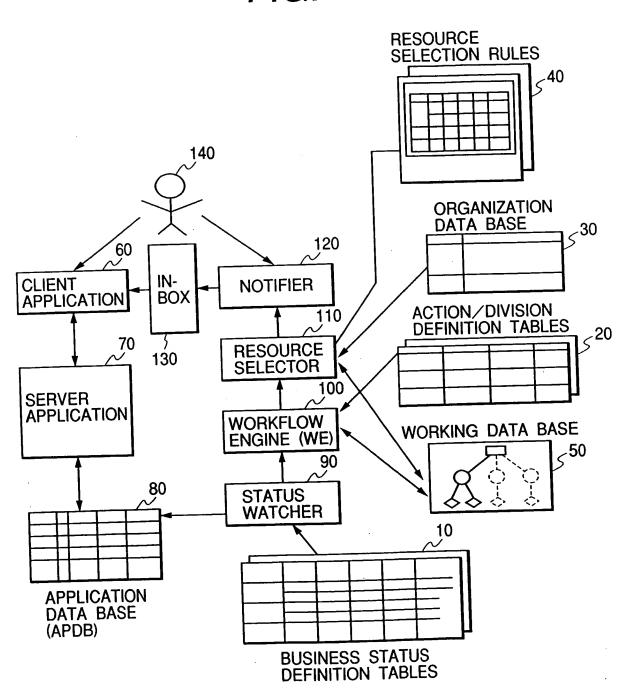
FIG. 1



	APPLICA	ATION	DATA BAS	Ε	80		-
	201 (0	20	20	20)30 (
	BUSINES ID NO.	s	START OF ESTIMATION	Ν	COMPLETION OF ESTIMATION)N	
2100~	001						
							4
			,				

FIG. 3

BUSINESS STATUS DEFINITION TABLE 10

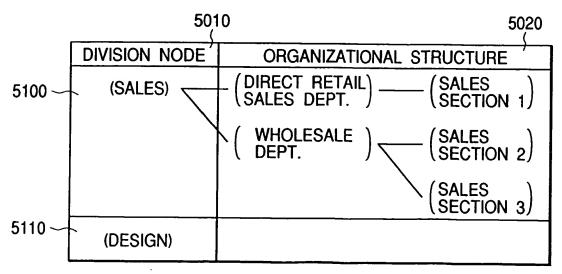
3100 3010	3020	30:	30	30	40	30	50	
BUSINESS STATUS NAME	STATUS	BUSINES ID NO.	SS	START O ESTIMATI	F ON	COMPLETION OF ESTIMATION		
INQUIRY	START	ENTERE	Ð	NULL				
INQUIRY	COMPLETION			ENTERE	D			_ 1
(FCTIMATION)	START	ENTERE	D			NULL		
ESTIMATION	COMPLETION					ENTERE	D	

ACTION/DIVISION DEFINITION TABLE 20

	4010		4020		40	4040		
	BUSINESS STATUS NAME		ACTION NAME		BUSINESS PROCESSING STEP		DIVISION NODE	
4100~	INQUIRY		CREATION OF INQUIRY DOCUMENT		INQUIRY		(SALES)	
4110	ESTIMATION				ESTIMATION		(SALES)	

FIG. 5

ORGANIZATION DATA BASE 30



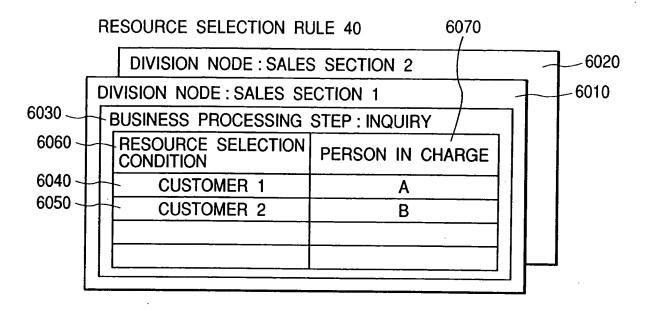
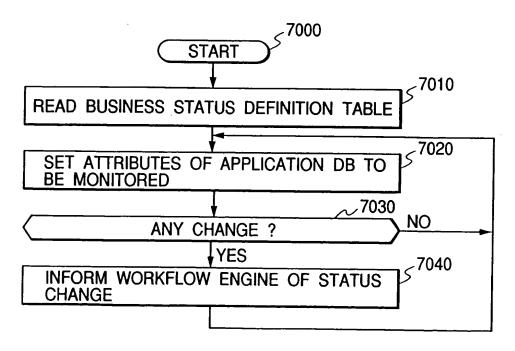
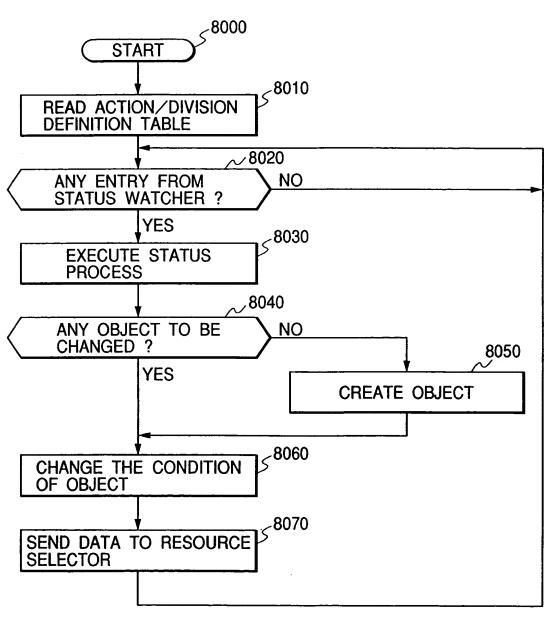
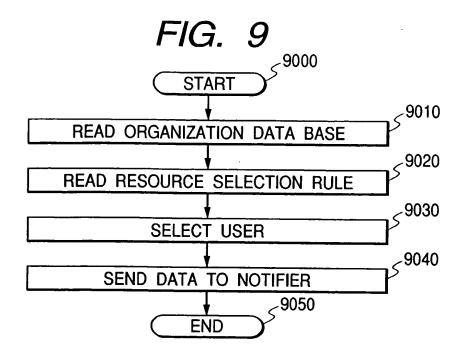


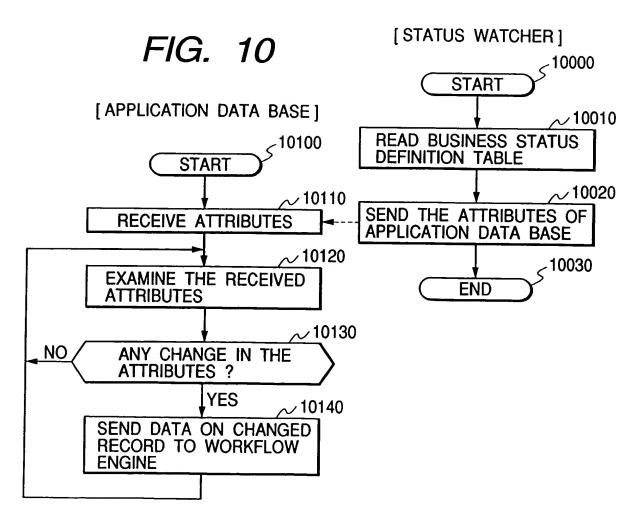
FIG. 7





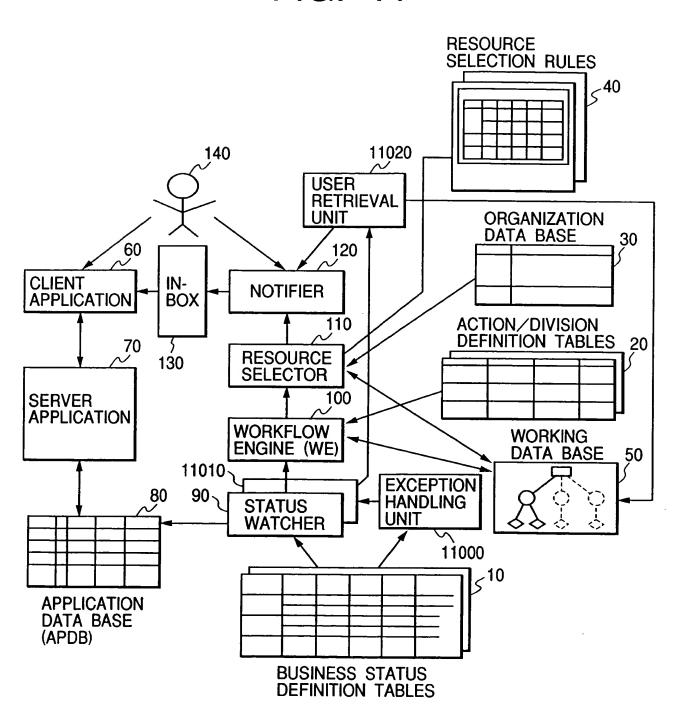


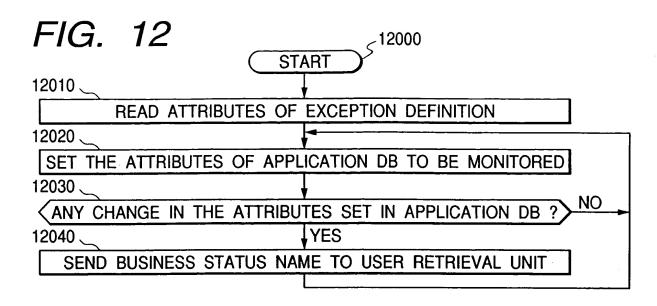




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FIG. 11





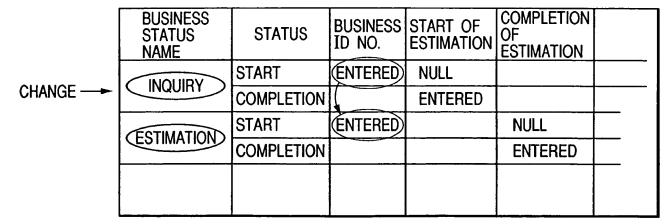
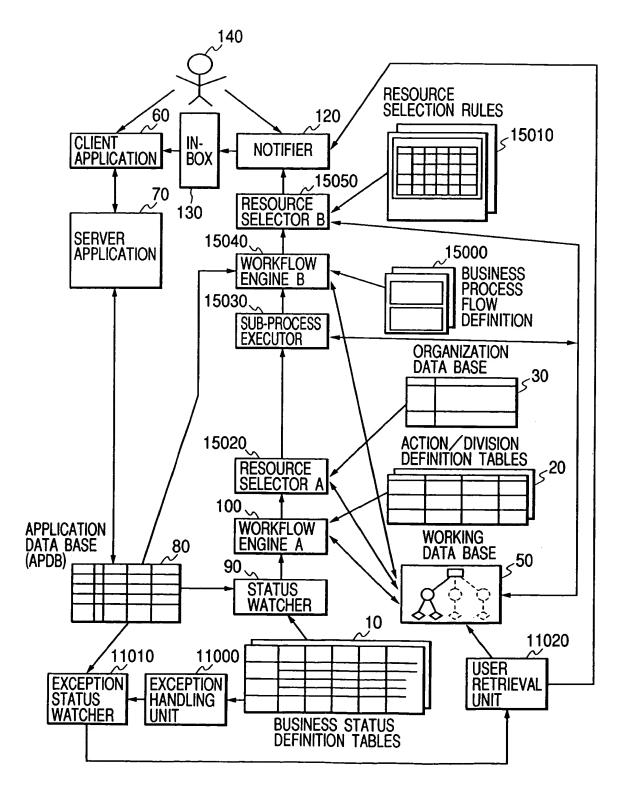


FIG. 14

	BUSINESS STATUS NAME	STATUS	BUSINESS ID NO.	START OF ESTIMATION	COMPLETION OF ESTIMATION	
	INQUIRY	START	ENTERED	NULL		
CHANGE →	INQUINT	COMPLETION		ENTERED		
	ESTIMATION	START	ENTERED		NULL	
	LOTIVIATION	COMPLETION			ENTERED	
	ARRANGEMENT	START		ENTERED		



BUSINESS PROCESS FLOW DEFINITION 15000

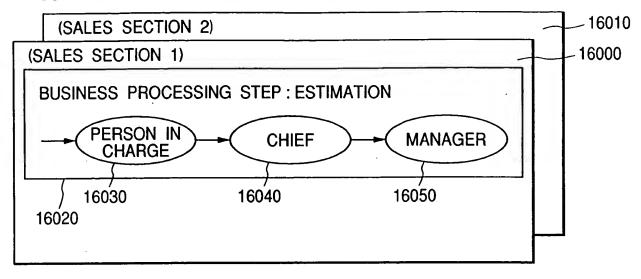
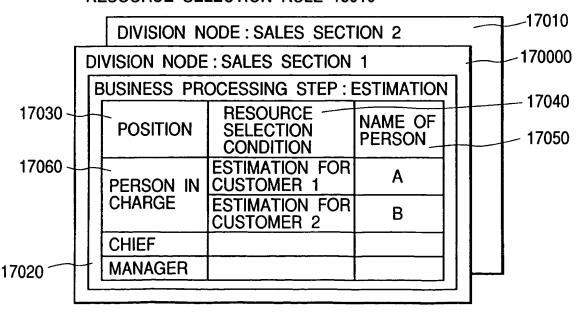
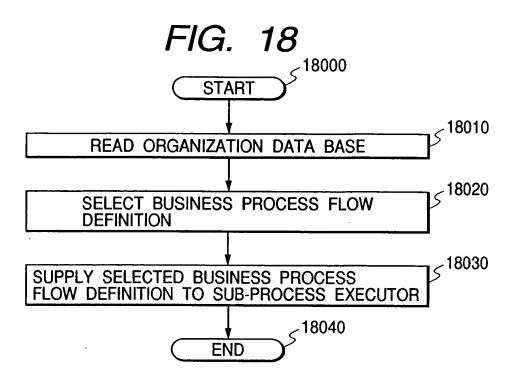


FIG. 17

RESOURCE SELECTION RULE 15010





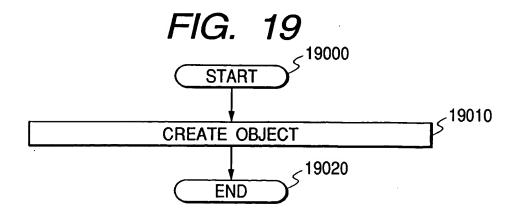


FIG. 20

